# Building Our Future

CCi 2019 Annual Report





A Division of the Colorado Department of Corrections

We Build **OPPORTUNITY** 



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### **CCi Vision**

We Build Opportunity.

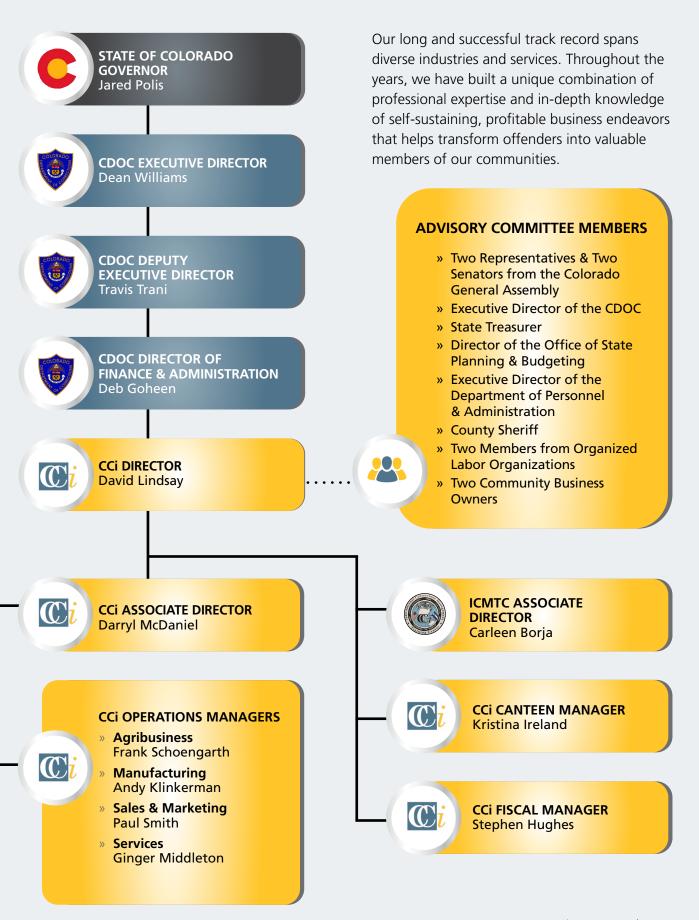
### **CCi Mission**

- » To provide offenders with meaningful work opportunities, skills, and work ethics which better prepare them to successfully transition back into the community.
- » To reduce offender idleness by employing as many offenders as possible in self-sustaining, innovative, and productive industries.
- » To function in a business-like manner so that ongoing operational and financial requirements of the Division are consistently achieved.

### **CCi Core Values**

- O » Optimistic About the Future
- P » Passion for Changing Lives
- P » Present and Professional Team
- O wnership of Operations & Resources
- R » Recognize Everyone's Potential
- T » Teamwork Built on Trusting Others
- U » United in Public Safety and Security
- N » Nourish Respect and Diversity
- » Integrity First and Always
- T » Transparent Communications
- Y » Yearning for Innovation

# **Our Organization**



### **Director's Welcome**



Thank you for your interest in Colorado Correctional Industries (CCi) 2019 Annual Report. Over the past year, we have made significant strides in building our future by enhancing our organizational structure and alignment, promoting our vision, and establishing processes so that we can collect relevant information in order to make informed and data-driven decisions. In any business, a strong foundation must be established in order to withstand the challenges they will undoubtedly face which include market variability, raw material availability, competition from outside sources, and external job market changes. Fortunately, CCi has already built a strong foundation that addresses many of these areas that include alignment with Departmental and State priorities, establishing strong partnerships, being adaptive to change, and focusing on employment needs of the offender population.

It is well documented that employment is a critical factor in successful reentry. Whether it is specific job training on how to use a certain type of equipment or soft skills like working collaboratively with others and receiving constructive feedback, they all increase the likelihood of successful reentry. This, in conjunction with support from employers, non-profit agencies, and faith-based community organizations, provides the foundation for individuals to positively contribute to the community.

Along these lines, CCi prides itself on being an effective model for helping to prepare offenders for employment. This includes skills certification and education, collaboration with businesses and the community, and a focus on career development and job retention. We have evolved over the decades from simply employing offenders to providing meaningful work opportunities to offenders. This is a subtle but profound change in focus. We do not want to leave things to chance, rather we want to be deliberate in our actions and provide programs so that we can affect positive and long term change.

I am proud of the changes we are implementing across our division. As national leaders in Correctional Industries, CCi has taken the mission of providing work training programs which promote positive work experiences through mentoring and guidance to classroom training and employment preparation which translates to successful workforce development. Supporting successful community reentry is a team effort and we are proud of the part that we play. It is with a collaborative focus that CCi will continue to work together to build stronger pathways and foster an environment that encourages change as we continually build upon and strengthen our mission, our work force, our communities, and ultimately our future.

Sincerely,

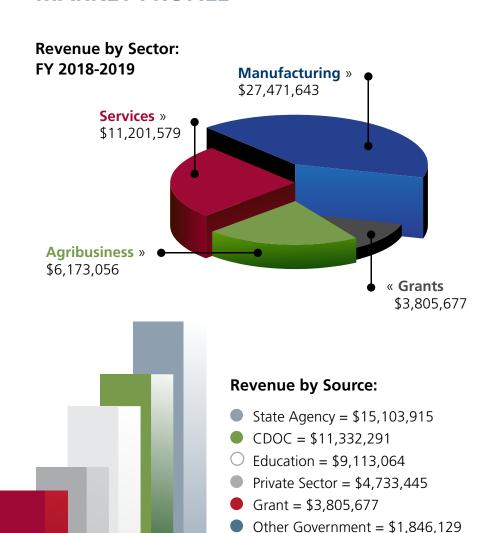
David Lindsav

Director, Colorado Correctional Industries

# **Building Our Future**

Replacing multiple data systems with Global Shop Solutions' integrated Enterprise Resource Planning (ERP) system provides shops greater efficiencies across the board. From tighter inventory control to more efficient labor management, Global is a tool that ultimately lowers cost of goods sold and improves manufacturing. Using the Job Costing Accounting module, there is no question as to the true cost of a job. The Advanced Planning & Scheduling module allows shops to see all materials and labor attached to one job up to the minute, accurately and timely. From paper stacks on desks to real time data on GUI stations, Global Shop bridges manufacturing and efficiency while teaching offenders how to effectively operate ERP software.

#### **MARKET PROFILE**



 $\bigcirc$  CCi = \$1,147,160

• PIE = \$496,253

Joint Venture = \$1,074,021

# Numbers The





















# **CCi Facility Locations**

Working closely with the Department of Corrections, CCi operates industries in almost every facility located throughout Colorado. Our programs employ over 200 staff and 1,600+ offenders on a daily basis.



- 1 Arkansas Valley **Correctional Facility**
- 2 Bent County Correctional Facility
- Buena Vista Correctional Complex
- a. Buena Vista Correctional Facility
- Buena Vista Minimum
- 4 Colorado Correctional Center
- Colorado Territorial **Correctional Facility**

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6 Delta Correctional Center

- 7 Denver Reception and Diagnostic Center\*
- 8 Denver Women's Correctional Facility
- 9 East Cañon Complex
- Arrowhead Correctional Center
- b. Centennial Correctional Facility\*
- Colorado State Penitentiary\*
- d. Four Mile Correctional Center
- Fremont Correctional Facility
- Skyline Correctional Center
- 10 La Vista Correctional Facility
- 11 Limon Correctional Facility
- 12 Oakland Warehouse

- **13** Rifle Correctional Center
- 14 San Carlos Correctional Facility\*
- 15 Sterling Correctional Facility
- 16 Trinidad Correctional Facility
- 17 Youthful Offender System
- 18 International Corrections Management Training Center
- 19 CCi Administrative Office/ **CDOC Headquarters\***

# **Education/Certification/** Apprenticeships

CCi, through partnership with the Colorado Department of Corrections (CDOC) Educational Program, provides structured on-the-job training and related technical instruction for skilled occupations. While some differences in scope exist, CCi apprenticeships are generally the same as those in the related private sector industry.

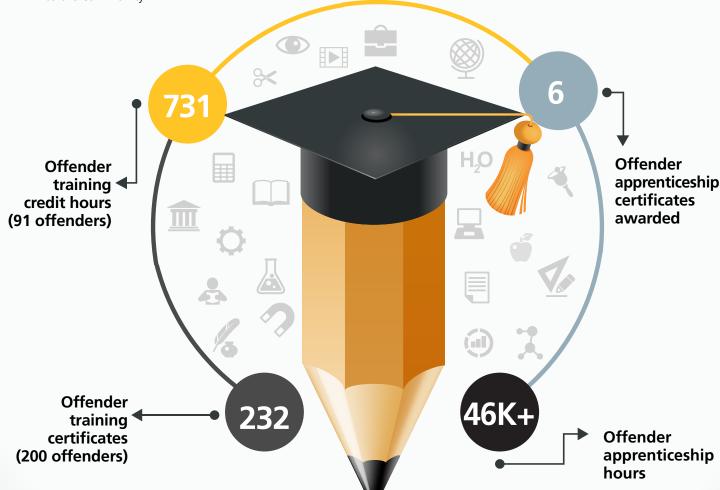
Currently, CCi offers multiple apprenticeships and certifications statewide in numerous trades. These job skills and experience will assist offenders in finding employment upon re-entry into the community.

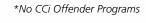
The Department of Labor (DOL) and CDOC have partnered to meet the mandatory requirements of the nationally recognized DOL Apprenticeship Certificate.

- » U.S. citizenship
- » High school diploma or GED
- » 18 years or older
- » Ability to perform essential trade functions

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» Basic aptitude for acquiring trade skills





# **Offender Training Programs**

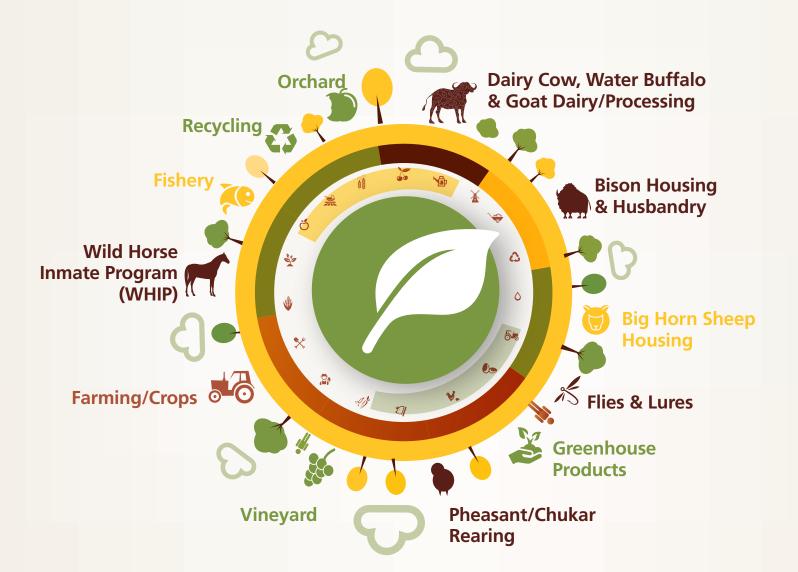
(by facility)

	cility	# Positions Forecasted (avg)	Positions Worked (avg)		ocility	# Positions Forecasted (avg)	Positions Worked (avg)
1	Arkansas Valley Correctional Facility			8	Denver Women's Correctional Facility		
	CAD/GIS	16	14		Canteen	25	20
	Call Center	20	12		Electronic Image Verifications	20	20
	Fulfillment Center (Seasonal)	30	30		Garments	25	16
	Modular Office Systems (PIECP)	60	38		K-9 Adoption & Training	36	28
	Woddiar Office Systems (Fizer)	00	30		Printing Services	35	25
2	Bent County Correctional Facility				TV Assembly	10	5
	Fulfillment Services	30	30	9	East Cañon Complex:		
3	Buena Vista			9a	Arrowhead Correctional Center	<b>Ø</b>	
	Correctional Complex 7				Canteen	70	45
	Firefighting & Reclamation	24	19		Fishery	24	9
	Fishery	10	4		Fishing Rod Manufacturing	6	3
	Heavy Equipment/Trails Program		22		Fleet Services	15	20
	Leather Products (PIECP)	68	27		Greenhouse Products	106	82
					Honey Packaging	2	2
4	Colorado Correctional Center				K-9 Adoption & Training	15	16
	Auto Body/Collision Repair	4	4		Transportation	10	10
	CSP Training Academy Maintenance	20	18	91	Centennial Correctional Facili	ty	
	Light Construction & Maintenanc CSP Culinary Arts/DOT City & Highway Beautification	ce/			No CCi offender programs – High Risk/Residential Treatment	Facility	
	& Improvements	66	40	0.	: Colorado State Penitentiary		
				90	No CCi offender programs –		
5	Colorado Territorial Correctional Facility				Close Custody Facility		
	License Plates & Tabs	100	95	90	d Four Mile		
	Signs (PIECP)	6	5	30	Correctional Center		
	K-9 Adoption & Training	14	14		Big Horn Sheep Housing	1	1
		1			Composting	1	1
6	Delta Correctional Center				Dairy & Dairy Processing	70	68
	Farming (Seasonal)	10	0		Heavy Equipment	20	15
7	Denvey Perentian and Diame	atia Cantan			K-9 Adoption & Training	12	13
7	<b>Denver Reception and Diagno</b> No CCi offender programs – Rec				Water Buffalo Dairy	5	10
	neceptograms neceptograms	.c.viiig raciiity			White Bison Breeding	1	1
					Wild Horse Inmate Program (Wh	117) 55	57

# We Build Opportunity!

Facility	# Positions Forecasted (avg)	Positions Worked (avg)	Facility	# Positions Forecasted (avg)	Positions Worked (avg)
9e Fremont Correctional Facility			<b>14 San Carlos Correctional Facil</b> No CCi offender programs –	ity	
3D Printing	8	6	Mental Health Facility		
Fiberglass (PIECP)	35	27	,		
Metal Fabrication (PIECP)	90	72	15 Sterling		
Furniture (PIECP)	103	101	Correctional Facility 9	)	
Security Cells & Furnishings (PIEC		35	K-9 Adoption & Training	32	38
Security cens & runnishings (rice	21/ 33	33	Mattresses	5	5
9f Skyline			Seating (PIECP)	87	41
Correctional Center					
Delivery & Installation	12	10	16 Trinidad		
Farming	15	12	Correctional Facility 9		
Fire Fighting & Reclamation (SW	IFT) 24	21	Air Filters	15	5
Heavy Equipment	5	4	K-9 Adoption & Training	24	25
K-9 Kennels	3	3	Fleet Services	5	5
Orchard & Vineyard	15	10			
Pheasant & Chukar Hatchery	10	10	17 Youthful Offender System		
Recycling	15	11	Specialty Products/Flies/Lures	10	3
10 La Vista Correctional Facility	4.0		18 International Corrections Management Training Center		
Call Center (OIT)	10	11	Culinary Arts	12	12
Light Construction & Maintenance/Seasonal Farming	80	40	Guest Services	10	10
Waintenance/Seasonal Familing	00	40	Maintenance	12	12
11 Limon Correctional Facility	9		10 CC: Administrative		
Embroidery	40	17	19 CCi Administrative Office/CDOC Headquarters		
Flag Manufacturing	20	12	No CCi offender programs –		
Garments (PIECP)	80	78	Administration		
12 Oakland Facility			TOTAL	1,956	1,565
Delivery & Installation	6	6	IOIAL	1,550	1,505
Vehicle Sales (Fleet/eBay)	1	1	•••••	• • • • •	
State & Federal Surplus	3	2			
Distribution Center	4	3	Agribusiness Agribusiness		
13 Rifle Correctional Facility			Manufacturing		
Culinary Arts	38	52	- Indianacianing		
Firefighting & Reclamation (SWIF		19	Sales/Marketing		
Trails Program	10	7			
			Services		

# **Agribusiness**





### Dairy Cow, Water Buffalo & Goat Dairy/Processing

Cow milk collected 17,459,709 lbs Goat milk collected 1,160,000 lbs Water buffalo milk collected 350,000 lbs Number of births (all) 2,410 Goat and WB milk sold to make cheese 1,510,000 lbs Cow milk sold to DOC for offender consumption 4,550,000 lbs Cow milk sold to DFA 12,909,709 lbs (Dairy Farmers of America) Total number of animals housed 3,617 Total number of animals milked 1,725

Did you know?

The cow dairy earned a Quality Bonus from DFA for 83% of its production for the year!



#### **Fisheries**

Tilapia sold 50 tons Rainbow trout sold 50 tons



#### Greenhouse

Number of hanging baskets/ pots produced 3,200 Size of area maintained for bedding plants 10,000 sq. ft.



### Recycling

Tons of cardboard, office 1,050 paper, scrap metal/tin, aluminum recycled tons



### Wild Horse Inmate Program (WHIP)

Mustangs saddle/halter trained 139 Mustangs on grounds (monthly average) 230 **Public adoptions** 267

With agricultural roots dating back over 100 years, CCi knows how to grow success. Our Agribusiness programs provide work opportunities, supply food and milk for the prisons, and generate revenues from surplus crops and dairy processing sold to outside markets. From fish to cows, and grapes to apples, our 20+ different Agribusiness programs employ up to 800 offenders and make a positive impact on their daily lives as well as the communities we serve.

# **Farming**









Raised for Public Sale

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### **3D Printing**

Orthopedic casts and 3,536 other applications Hours spent printing 17,680 (average of 5 hrs/cast)



#### Air/HVAC Filters

Total filters 33,232 State 17,007 Schools 553 All others 15,672



### **Fiberglass**

Fiberglass components 21 325 PIE Fiberglass components



#### **Furniture**

**Furniture** components 8,753 PIE Furniture components 2.195



### **Garments & Flags**

Garment products produced Flags 2,463 837,790 Garment & Embroidery **Total Revenue** \$1,703,074 PIE components produced 54,274 **Total Revenue** \$322,955



#### Leather

K9 leashes provided to adoptive families 1,111 Officer duty belts sold during basic training 550+ Sides leather ordered 1,329



#### **License Plates**

DOR license plates	3,889,563
Fulfilled by POD	233,492
Tabs	3,799,275
Road signs	1,666
PIE sign products produced	100
Mounting Boards for DOR	
& Dealer Association	898,515



### **Modular Office Systems**

Modular Office System (MOS) components 1,340 Gift packs shipped 46,686



### Seating

Chairs/stool products 14,693 Lounge furniture products 281 Mattresses/pillows 7,341 1,006 Chairs repaired 86 PIE seating components

Over the past few decades, our Manufacturing programs have worked proactively to build a business model based on self-sufficiency and progress. Our work is seen all across Colorado, from the flag above the State Capitol building to the bear-safe receptacles found in our state parks. Along with our most popular industries like office furniture, modular office systems, and seating/ lounge products (which employ over 250 offenders), we are also constantly working to develop new programs. It's proven our success is a direct result of offenders' highly invested efforts.

### Metal



734 **Total Dumpsters** 



319 **Bear-Proof** 

**Dumpsters** 



67 Campsite/Park **Products** 



PIE units (dumpsters, carts, enclosures & lockers)

# **Services**





#### Canine

Dogs trained since inception	17,000+
New dogs trained this year	1,111
Number rescued from shelters and adopted	210
Returning alumni dogs	255
Service trained dogs	73



#### **Fleet Services**

State vehicles serviced 1,200+



#### **Heavy Equipment** & Trails

Community improvement projects

#### Fire Fighting & Reclamation

Offender man hours	13,200
Crew days spent fighting	
Colorado wildfires and/or	
emediation projects	59
ndividual fires	8

30+

Designed to support the community and the Department of Corrections, our Service programs have been creating positive change since 2002. Some of our well-known services have received local and national media attention, including the training of dogs, firefighting, and trailblazing. In addition, CCi provides dozens of other valuable community services. For example, in 2019, CCi recycled 1,050 tons of aluminum, paper, cardboard, and metal. Additionally, we provide construction, moving, cleaning, cooking, and maintenance services. These Service programs provide our offenders with the opportunity to build experience while giving back to the community.

# **Transportation**



3,445 Deliveries Made



14 Light Utility Vehicles



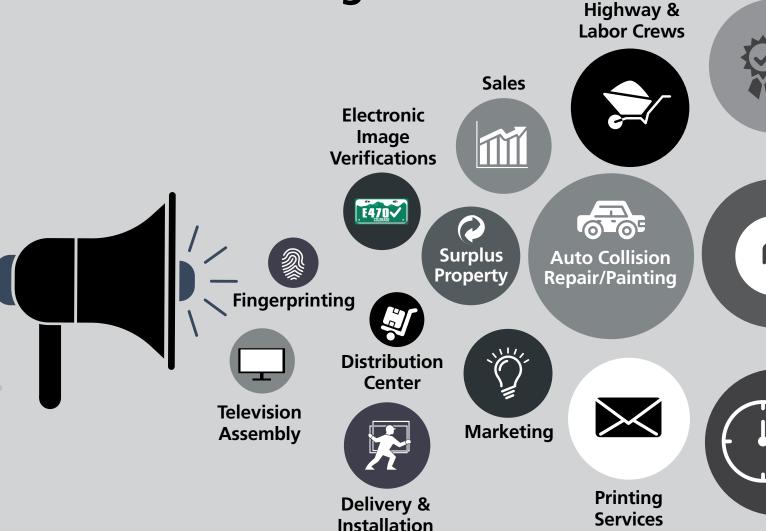
120 **Tractor Trailers** 



**Miles Driven** 

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# **Sales & Marketing**





State vehicles serviced 85
Vehicles with decals 82



# **Surplus Property**

CAD drawing projects

Fingerprinting

Sales

State surplus revenue \$980,207

383

4,266

2,324



# Electronic Image Verifications

Plates verified 20,191,236 Average daily plate verification 94,391



### **Highway & Labor Crews**

ingilway a Labor	CICVI
Total days worked	1,150
Trash removal days	509
Denver Metro weed/ brush mitigation days	209
Colorado repaired/new fence installations	3,200+ ft
CDOT homeless camp clean ups	56
Adams County open space homeless camp clean ups	6
Denver Metro bridge under passes clean ups	14
Assisted CDOT with I25 corr	idor



#### **Distribution Center**

Deliveries/installs 1,884

Total rigs in fleet 3

Value of deliveries \$5.9 mil

CU Aerospace Building furniture project \$2.1 mil



#### **Web Orders**

On-line orders

Unique online customers 1,116
On-line sales
Furniture \$542,331
Seating \$3,393,697
Modular Office
Systems \$5,082,324
Flags \$9,267
Web site visitors 238,411

Understanding customer needs, providing excellent customer service, and working together to achieve success are the ultimate goals of Sales and Marketing programs. Providing comparable pricing, along with quality and service above that of our competitors, has long been our objective at CCi. Customer accounts are spread across the state, and our Sales force must strive not just to meet, but exceed customer expectations, while adhering to budget and achieving project deliveries.

# **Printing Services**



water mitigation

14,250,690

Forms and books printed for state agencies



9,464,850

Number printed for Department of Revenue



4,014

TVs assembled for CDOC

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# **Spotlight on Canteen**

- To provide work and self-improvement opportunities to assist in successful community reintegration.
- To provide high quality, fairly priced merchandise and services to the offender population in an efficient and profitable manner.
- Aid in the maintenance of a secure environment.
- Reduce reliance on taxpayer provided funds for offender recreational, educational, and social benefit expenditures.

The Canteen program is a self-sustaining entity, receiving no taxpayer support and designed to teach offenders valuable skills for life after prison.

Offenders with adequate funds can select from a wide range of retail products including candy and snacks, name brand hygiene and style products, and more. Orders are completed through two distribution centers located in Denver and Cañon City. Nearly 100 offenders are employed by these operations, processing over 60,000 orders per month.

Profits from retail and vending machine sales and family gift packs help to fund offender educational, recreational and social activities, as well as supplementing other direct offender needs.

In addition to learning marketable, transferable skills, canteen workers are forklift certified to further enhance their success upon release from incarceration.



#### Canteen

Canteen items available 1,100
Canteen orders processed 783,202



### ICMTC



**21 6** Countries Trained New Countries



Trained

**994**Foreign Officials
Trained



Total Countries
Trained Since 2011



**4,500+**Total Foreign
Officials Trained
Since 2011



# **Spotlight on ICMTC**

In partnership with the U.S. Department of State Bureau of International Narcotics and Law Enforcement Affairs (INL), CCi operates a corrections training center that provides instruction to corrections officials from around the world.

Funded through INL cooperative agreements, the decommissioned Colorado Women's Correctional Facility in Cañon City was transformed into The International Corrections Management Training Center (ICMTC) and began classes in September 2011 with Mexican penitentiary officers. Since then, ICMTC has trained over 4,500 officials from 44 countries.

Staffed by Colorado DOC employees and trainers experienced in all fields of modern corrections system management and operations, attendees are able to observe operations in a variety of correctional settings at all security levels. This first hand access to the wide array of correctional specialists working in these locations helps demonstrate best practices, which are reinforced through classroom instruction and practical application in the housing units located at the ICMTC.

#### Courses offered at the ICMTC include:

- Correctional Institution Management
- Emergency Response Team
- High Risk Prisoner Transport
- First Line Leadership
- Corrections in a High Threat Environment
- Prison Intel/Security Threat Group Management
- Correctional Industries
- Female Offender Management
- Vulnerable Groups
- Probation-Parole
- Train the Trainers

The mission for INL's correctional programs is to assist nations seeking meaningful change, to develop and sustain their capacities to operate prisons and correctional systems that are safe, secure, humane and transparent, and conform to internationally accepted standards. The ICMTC is key in assisting INL with achieving this important goal.

# **CCi Financials**

For Fiscal Years Ended June 30, 2019 and 2018 unaudited (NOTE 1)

COLORADO CORRECTIONAL INDUSTRIES STATEMENT OF NET POSITION	6/30/19	6/30/18
CURRENT ASSETS:	¢044.255	¢2 545 026
Cash and Pooled Cash (NOTE 2) Other Receivables, net	\$944,255 1,160,654	\$3,515,936
Due from Other Governments	1,160,654 1,878,584	1,570,333 1,658,461
Due from Other Funds	3,930,692	580,907
Inventories	11,365,044	10,847,978
TOTAL CURRENT ASSETS	\$19,279,229	\$18,173,615
NONCURRENT ASSETS:		
Other Long Term Assets	\$1,437,898	\$1,987,241
Depreciable and Capital Assets and Infrastructure, net	3,580,488	3,678,672
Land and Nondepreciable Infrastructure	940,730	940,730
TOTAL NONCURRENT ASSETS TOTAL ASSETS	\$5,959,116 \$25,238,345	\$6,606,643 \$24,780,258
	\$23,230,343	\$24,760,236
CURRENT LIABILITIES:	¢c 772 224	¢4.250.500
Accounts Payable and Accrued Liabilities Compensated Absences Payable	\$6,773,224	\$4,259,589
Deferred Federal Revenue	140,200 372,753	79,500 269,235
Other Current Liabilities	23,406	18,576
TOTAL CURRENT LIABILITIES	\$7,309,583	\$4,626,900
NONCURRENT LIABILITIES:		
Accrued Compensated Absences	\$1,115,000	\$1,206,165
TOTAL LIABILITIES	\$8,424,583	\$5,833,065
NET POSITION:		
Net Investment in Capital Assets	\$4,521,218	\$4,619,402
Unrestricted	12,292,544	14,327,791
TOTAL NET POSITION	\$16,813,762	\$18,947,193
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION	6/30/19	6/30/18
	<i></i>	
OPERATING REVENUES:		o
OPERATING REVENUES: Sales of Goods and Services	\$44,792,786	\$52,794,917
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts	\$44,792,786 3,613,933	3,369,100
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues	\$44,792,786 3,613,933 245,236	3,369,100 241,619
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES	\$44,792,786 3,613,933	3,369,100
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES OPERATING EXPENSES:	\$44,792,786 3,613,933 245,236 <b>\$48,651,955</b>	3,369,100 241,619 <b>\$56,405,636</b>
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES OPERATING EXPENSES: Raw Materials and Supplies	\$44,792,786 3,613,933 245,236 <b>\$48,651,955</b> \$24,430,705	3,369,100 241,619 <b>\$56,405,636</b> \$31,890,606
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES OPERATING EXPENSES: Raw Materials and Supplies Salaries and Fringe Benefits	\$44,792,786 3,613,933 245,236 <b>\$48,651,955</b> \$24,430,705 13,500,908	3,369,100 241,619 <b>\$56,405,636</b> \$31,890,606 12,757,741
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES OPERATING EXPENSES: Raw Materials and Supplies	\$44,792,786 3,613,933 245,236 <b>\$48,651,955</b> \$24,430,705	3,369,100 241,619 <b>\$56,405,636</b> \$31,890,606
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES  OPERATING EXPENSES: Raw Materials and Supplies Salaries and Fringe Benefits Operating & Travel (NOTE 3) Depreciation Grant Expenditures	\$44,792,786 3,613,933 245,236 <b>\$48,651,955</b> \$24,430,705 13,500,908 8,220,208 435,233 3,880,819	3,369,100 241,619 <b>\$56,405,636</b> \$31,890,606 12,757,741 9,360,133 459,817 4,484,669
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES  OPERATING EXPENSES: Raw Materials and Supplies Salaries and Fringe Benefits Operating & Travel (NOTE 3) Depreciation	\$44,792,786 3,613,933 245,236 <b>\$48,651,955</b> \$24,430,705 13,500,908 8,220,208 435,233	3,369,100 241,619 <b>\$56,405,636</b> \$31,890,606 12,757,741 9,360,133 459,817
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES  OPERATING EXPENSES: Raw Materials and Supplies Salaries and Fringe Benefits Operating & Travel (NOTE 3) Depreciation Grant Expenditures	\$44,792,786 3,613,933 245,236 <b>\$48,651,955</b> \$24,430,705 13,500,908 8,220,208 435,233 3,880,819	3,369,100 241,619 <b>\$56,405,636</b> \$31,890,606 12,757,741 9,360,133 459,817 4,484,669
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES  OPERATING EXPENSES: Raw Materials and Supplies Salaries and Fringe Benefits Operating & Travel (NOTE 3) Depreciation Grant Expenditures TOTAL OPERATING EXPENSES	\$44,792,786 3,613,933 245,236 <b>\$48,651,955</b> \$24,430,705 13,500,908 8,220,208 435,233 3,880,819 <b>\$50,467,873</b>	3,369,100 241,619 \$56,405,636 \$31,890,606 12,757,741 9,360,133 459,817 4,484,669 \$58,952,966
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES  OPERATING EXPENSES: Raw Materials and Supplies Salaries and Fringe Benefits Operating & Travel (NOTE 3) Depreciation Grant Expenditures TOTAL OPERATING EXPENSES NET OPERATING REVENUE / (LOSS) NON-OPERATING REVENUES AND (EXPENSES): Investment Income (Loss)	\$44,792,786 3,613,933 245,236 <b>\$48,651,955</b> \$24,430,705 13,500,908 8,220,208 435,233 3,880,819 <b>\$50,467,873</b> <b>\$(1,815,918)</b>	3,369,100 241,619 \$56,405,636 \$31,890,606 12,757,741 9,360,133 459,817 4,484,669 \$58,952,966 \$(2,547,330)
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES  OPERATING EXPENSES: Raw Materials and Supplies Salaries and Fringe Benefits Operating & Travel (NOTE 3) Depreciation Grant Expenditures TOTAL OPERATING EXPENSES NET OPERATING REVENUE / (LOSS) NON-OPERATING REVENUE AND (EXPENSES): Investment Income (Loss) Rental Income (Loss)	\$44,792,786 3,613,933 245,236 <b>\$48,651,955</b> \$24,430,705 13,500,908 8,220,208 435,233 3,880,819 <b>\$50,467,873</b> <b>\$(1,815,918)</b>	3,369,100 241,619 \$56,405,636 \$31,890,606 12,757,741 9,360,133 459,817 4,484,669 \$58,952,966 \$(2,547,330) \$(17,850) 10,118
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES  OPERATING EXPENSES: Raw Materials and Supplies Salaries and Fringe Benefits Operating & Travel (NOTE 3) Depreciation Grant Expenditures TOTAL OPERATING EXPENSES NET OPERATING REVENUE / (LOSS) NON-OPERATING REVENUES AND (EXPENSES): Investment Income (Loss) Rental Income (Loss) Gifts and Donations	\$44,792,786 3,613,933 245,236 \$48,651,955 \$24,430,705 13,500,908 8,220,208 435,233 3,880,819 \$50,467,873 \$(1,815,918) \$74,076 33,010 4,480	3,369,100 241,619 \$56,405,636 \$31,890,606 12,757,741 9,360,133 459,817 4,484,669 \$58,952,966 \$(2,547,330) \$(17,850) 10,118 1,542
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES  OPERATING EXPENSES: Raw Materials and Supplies Salaries and Fringe Benefits Operating & Travel (NOTE 3) Depreciation Grant Expenditures TOTAL OPERATING EXPENSES NET OPERATING REVENUE / (LOSS) NON-OPERATING REVENUES AND (EXPENSES): Investment Income (Loss) Rental Income (Loss) Gifts and Donations TOTAL NON-OPERATING REVENUES (EXPENSES):	\$44,792,786 3,613,933 245,236 \$48,651,955 \$24,430,705 13,500,908 8,220,208 435,233 3,880,819 \$50,467,873 \$(1,815,918) \$74,076 33,010 4,480 \$111,566	3,369,100 241,619 \$56,405,636 \$31,890,606 12,757,741 9,360,133 459,817 4,484,669 \$58,952,966 \$(2,547,330) \$(17,850) 10,118 1,542 \$(6,190)
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES  OPERATING EXPENSES: Raw Materials and Supplies Salaries and Fringe Benefits Operating & Travel (NOTE 3) Depreciation Grant Expenditures TOTAL OPERATING EXPENSES NET OPERATING REVENUE / (LOSS) NON-OPERATING REVENUES AND (EXPENSES): Investment Income (Loss) Rental Income (Loss) Gifts and Donations TOTAL NON-OPERATING REVENUES (EXPENSES): INCOME / (LOSS) BEFORE CONTRIBUTIONS AND TRANSFERS	\$44,792,786 3,613,933 245,236 \$48,651,955 \$24,430,705 13,500,908 8,220,208 435,233 3,880,819 \$50,467,873 \$(1,815,918) \$74,076 33,010 4,480	3,369,100 241,619 \$56,405,636 \$31,890,606 12,757,741 9,360,133 459,817 4,484,669 \$58,952,966 \$(2,547,330) \$(17,850) 10,118 1,542
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES  OPERATING EXPENSES: Raw Materials and Supplies Salaries and Fringe Benefits Operating & Travel (NOTE 3) Depreciation Grant Expenditures TOTAL OPERATING EXPENSES NET OPERATING REVENUE / (LOSS) NON-OPERATING REVENUES AND (EXPENSES): Investment Income (Loss) Rental Income (Loss) Gifts and Donations TOTAL NON-OPERATING REVENUES (EXPENSES): INCOME / (LOSS) BEFORE CONTRIBUTIONS AND TRANSFERS OPERATING TRANSFERS	\$44,792,786 3,613,933 245,236 \$48,651,955 \$24,430,705 13,500,908 8,220,208 435,233 3,880,819 \$50,467,873 \$(1,815,918) \$74,076 33,010 4,480 \$111,566 \$(1,704,352)	3,369,100 241,619 \$56,405,636 \$31,890,606 12,757,741 9,360,133 459,817 4,484,669 \$58,952,966 \$(2,547,330) \$(17,850) 10,118 1,542 \$(6,190) \$(2,553,520)
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES  OPERATING EXPENSES: Raw Materials and Supplies Salaries and Fringe Benefits Operating & Travel (NOTE 3) Depreciation Grant Expenditures TOTAL OPERATING EXPENSES NET OPERATING REVENUE / (LOSS)  NON-OPERATING REVENUE / (LOSS) Investment Income (Loss) Rental Income (Loss) Gifts and Donations TOTAL NON-OPERATING REVENUES (EXPENSES): INCOME / (LOSS) BEFORE CONTRIBUTIONS AND TRANSFERS OPERATING TRANSFERS Transfers-Out to General Fund (NOTE 4)	\$44,792,786 3,613,933 245,236 \$48,651,955  \$24,430,705 13,500,908 8,220,208 435,233 3,880,819 \$50,467,873 \$(1,815,918)  \$74,076 33,010 4,480 \$111,566 \$(1,704,352)  \$(429,080)	3,369,100 241,619 \$56,405,636 \$31,890,606 12,757,741 9,360,133 459,817 4,484,669 \$58,952,966 \$(2,547,330) \$(17,850) 10,118 1,542 \$(6,190) \$(2,553,520)
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES  OPERATING EXPENSES: Raw Materials and Supplies Salaries and Fringe Benefits Operating & Travel (NOTE 3) Depreciation Grant Expenditures TOTAL OPERATING EXPENSES NET OPERATING REVENUE / (LOSS) NON-OPERATING REVENUES AND (EXPENSES): Investment Income (Loss) Rental Income (Loss) Gifts and Donations TOTAL NON-OPERATING REVENUES (EXPENSES): INCOME / (LOSS) BEFORE CONTRIBUTIONS AND TRANSFERS OPERATING TRANSFERS Transfers-Out to General Fund (NOTE 4) TOTAL OPERATING TRANSFERS	\$44,792,786 3,613,933 245,236 \$48,651,955 \$24,430,705 13,500,908 8,220,208 435,233 3,880,819 \$50,467,873 \$(1,815,918) \$74,076 33,010 4,480 \$111,566 \$(1,704,352) \$(429,080) \$(429,080)	3,369,100 241,619 \$56,405,636 \$31,890,606 12,757,741 9,360,133 459,817 4,484,669 \$58,952,966 \$(2,547,330) \$(17,850) 10,118 1,542 \$(6,190) \$(2,553,520) \$(408,889) \$(408,889)
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES  OPERATING EXPENSES: Raw Materials and Supplies Salaries and Fringe Benefits Operating & Travel (NOTE 3) Depreciation Grant Expenditures TOTAL OPERATING EXPENSES NET OPERATING REVENUE / (LOSS) NON-OPERATING REVENUE / (LOSS) Investment Income (Loss) Rental Income (Loss) Gifts and Donations TOTAL NON-OPERATING REVENUES (EXPENSES): INCOME / (LOSS) BEFORE CONTRIBUTIONS AND TRANSFERS OPERATING TRANSFERS Transfers-Out to General Fund (NOTE 4) TOTAL OPERATING TRANSFERS CHANGE IN NET POSITION	\$44,792,786 3,613,933 245,236 \$48,651,955 \$24,430,705 13,500,908 8,220,208 435,233 3,880,819 \$50,467,873 \$(1,815,918) \$74,076 33,010 4,480 \$111,566 \$(1,704,352) \$(429,080) \$(429,080) \$(429,080) \$(2,133,432)	3,369,100 241,619 \$56,405,636 \$31,890,606 12,757,741 9,360,133 459,817 4,484,669 \$58,952,966 \$(2,547,330) \$(17,850) 10,118 1,542 \$(6,190) \$(2,553,520) \$(408,889) \$(408,889) \$(408,889)
OPERATING REVENUES: Sales of Goods and Services Federal Grants and Contracts Other Revenues TOTAL OPERATING REVENUES  OPERATING EXPENSES: Raw Materials and Supplies Salaries and Fringe Benefits Operating & Travel (NOTE 3) Depreciation Grant Expenditures TOTAL OPERATING EXPENSES NET OPERATING REVENUE / (LOSS) NON-OPERATING REVENUES AND (EXPENSES): Investment Income (Loss) Rental Income (Loss) Gifts and Donations TOTAL NON-OPERATING REVENUES (EXPENSES): INCOME / (LOSS) BEFORE CONTRIBUTIONS AND TRANSFERS OPERATING TRANSFERS Transfers-Out to General Fund (NOTE 4) TOTAL OPERATING TRANSFERS	\$44,792,786 3,613,933 245,236 \$48,651,955 \$24,430,705 13,500,908 8,220,208 435,233 3,880,819 \$50,467,873 \$(1,815,918) \$74,076 33,010 4,480 \$111,566 \$(1,704,352) \$(429,080) \$(429,080)	3,369,100 241,619 \$56,405,636 \$31,890,606 12,757,741 9,360,133 459,817 4,484,669 \$58,952,966 \$(2,547,330) \$(17,850) 10,118 1,542 \$(6,190) \$(2,553,520) \$(408,889) \$(408,889)

COLORADO CORRECTIONAL INDUSTRIES STATEMENT OF CASH FLOWS	6/30/19	6/30/18
CASH FLOWS FROM OPERATING ACTIVITIES:		
Fees for Service	\$7,745,727	\$8,294,365
Sales of Products	33,824,704	43,361,782
Gifts, Grants, Donations (Federal Grant)	3,779,577	3,605,124
Income from Property (Rent)	33,010	10,118
Other Sources	245,236	241,619
Employees	(13,603,239)	(12,632,924)
Suppliers	(29,788,275)	(36,533,105)
Grant Expenses	(3,880,819)	(4,484,669)
Other	(240,030)	(314,543)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$(1,884,109)	\$1,547,767
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:		
Transfers-Out to the General Fund	\$(429,080)	\$(408,889)
Gifts, Grants, Donations not for Capital Use	4,480	1,542
NET CASH (USED) BY NONCAPITAL FINANCING ACTIVITIES	\$(424,600)	\$(407,347)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:		
Purchases of Capital Assets	(337,048)	(429,807)
NET CASH (USED) BY CAPITAL RELATED FINANCING ACTIVITIES	\$(337,048)	\$(429,807)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Interest and Dividends on Investments	\$21,924	\$27,642
Increase (Decrease) from Unrealized Gain (Loss) on Investments	52,152	(45,492)
NET CASH FLOWS PROVIDED BY INVESTING ACTIVITIES	\$74,076	\$(17,850)
NET INCREASE (DECREASE) IN CASH AND POOLED CASH	\$(2,571,681)	\$692,763
CASH AND POOLED CASH , FISCAL YEAR BEGINNING	\$3,515,936	\$2,823,173
CASH AND POOLED CASH, FISCAL YEAR END	\$944,255	\$3,515,936
RECONCILIATION OF NET OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		
Net Operating Income (Loss)	\$(1,815,918)	\$(2,547,330)
Adjustments to Reconcile Net Operating (Loss) to Net Cash Provided (Used) by Operating Activities:		
Depreciation	435,233	459,817
Rents	33,010	10,118
Compensated Absences	(30,465)	(8,031)
Changes in Assets and Liabilities Related to Operating Activities		
(Increase) Decrease in Operating Receivables	(3,160,229)	(742,460)
(Increase) Decrease in Inventories	32,277	6,165,557
Increase (Decrease) in Accounts Payable	2,513,635	(1,535,943)
Increase (Decrease) in Other Operating Liabilities	108,348	(253,961)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$(1,884,109)	\$1,547,767

NOTE 1 The underlying balances are audited in the statewide financial audit.

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NOTE 2 Cash and pooled cash is defined as cash-on-hand, demand deposits, certificates of deposit, pooled cash with State Treasurer (at fair market value), and warrants payable.

NOTE 3 Operating and Travel expenses include costs for packaging materials, transportation charges, office supplies and equipment, maintenance, travel, worker's compensation insurance, legal services, liability and property insurance, and other operating expenses.

NOTE 4 Operating transfer-out to the General Fund are costs reimbursed to the general fund for support services.

# **Canteen Financials**

For Fiscal Years Ended June 30, 2019 and 2018 unaudited (NOTE 1)

CANTEEN ENTERPRISE FUND STATEMENT OF NET POSITION	6/30/19	6/30/18
CURRENT ASSETS:		
Cash and Pooled Cash (NOTE 2)	\$7,559,087	\$8,674,986
Other Receivables, net	0	0
Inventories	672,223	698,889
TOTAL CURRENT ASSETS	\$8,231,310	\$9,373,875
NONCURRENT ASSETS:		
Depreciable and Capital Assets and Infrastructure, net	\$1,971,744	\$1,375,054
TOTAL NONCURRENT ASSETS TOTAL ASSETS	1,971,744	1,375,054
IOIAL ASSETS	\$10,203,054	\$10,748,929
CURRENT LIABILITIES:	#4.2C0.E72	¢1.614.204
Accounts Payable and Accrued Liabilities  TOTAL CURRENT LIABILITIES	\$1,269,573	\$1,614,294
TOTAL CORRENT LIABILITIES	\$1,269,573	\$1,614,294
NONCURRENT LIABILITIES:	t220.674	¢2.44.524
Accrued Compensated Absences	\$238,674	\$241,521
TOTAL LIABILITIES	\$1,508,247	\$1,855,815
NET POSITION:	44.0-1-11	44
Net Investment in Capital Assets	\$1,971,744	\$1,375,054
Unrestricted TOTAL NET POSITION	6,723,063	7,518,060
TOTAL NET POSITION	\$8,694,807	\$8,893,114
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION	6/30/19	6/30/18
OPERATING REVENUES:	¢10.44C.01C	¢10,400,007
SalesCanteen and Similar Activities	\$19,446,916	\$18,409,827
Other Revenues TOTAL OPERATING REVENUES	829,913 <b>\$20,276,829</b>	965,953 <b>\$19,375,780</b>
TOTAL OF ENATING REVENUES	\$20,270,029	\$19,575,760
OPERATING EXPENSES:		
Cost of Goods Sold	\$14,292,791	\$13,771,399
Salaries and Fringe Benefits	2,303,882	2,146,848
Operating & Travel (NOTE 3)	1,075,366	1,003,033
Depreciation TOTAL OPERATING EXPENSES	114,546 <b>\$17,786,585</b>	96,723 <b>\$17,018,003</b>
TOTAL OF ENATING EXPENSES	\$17,760,565	\$17,010,003
NET OPERATING REVENUE / (LOSS)	\$2,490,244	\$2,357,777
NON-OPERATING REVENUES AND (EXPENSES):		
Offender Benefits	\$(2,990,080)	\$(1,819,409)
Investment Income	380,738	49,857
Gain/Loss on Sale or Impairment of Capital Assets	2,055	_
TOTAL NON-OPERATING REVENUES (EXPENSES):	\$(2,607,287)	\$(1,769,552)
INCOME BEFORE OPERATING TRANSFERS	\$(117,043)	\$588,225
OPERATING TRANSFERS		
Transfers-Out to General Fund (NOTE 4)	\$(81,265)	\$(69,649)
TOTAL OPERATING TRANSFERS	\$(81,265)	\$(69,649)
CHANGE IN NET POSITION	\$(198,308)	518,576
NET POSITION – FISCAL YEAR BEGINNING	\$8,893,114	\$8,374,538
NET POSITION – FISCAL YEAR ENDING	\$8,694,806	\$8,893,114

CANTEEN ENTERPRISE FUND STATEMENT OF CASH FLOWS	6/30/19	6/30/18
CASH FLOWS FROM OPERATING ACTIVITIES:		
Sales of Canteen Items and Similar Activities	\$19,446,916	\$18,418,313
Other Revenues	829,913	965,953
Employees	(2,306,729)	(2,150,961)
Suppliers	(15,686,213)	(13,892,542)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$2,283,887	\$3,340,763
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:		
Offender Benefits	\$(2,990,080)	\$(1,819,409)
Transfers-Out to the General Fund	(81,265)	(69,649)
NET CASH (USED) BY NONCAPITAL FINANCING ACTIVITIES	\$(3,071,345)	\$(1,889,058)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:		
Purchases of Capital Assets	\$(709,179)	\$(13,874)
NET CASH (USED) BY CAPITAL RELATED FINANCING ACTIVITIES	\$(709,179)	\$(13,874)
CACH FLOWE FROM INVESTING ACTIVITIES		
CASH FLOWS FROM INVESTING ACTIVITIES: Interest and Dividends on Investments	\$236,386	\$154,286
Increase (Decrease) from Unrealized Gain (Loss) on Investments	144,352	(104,429)
NET CASH FLOWS PROVIDED BY INVESTING ACTIVITIES	\$380,738	\$49,85 <b>7</b>
NET INCREASE (DECREASE) IN CASH AND DOOLED CASH	¢/4 44E 900\	¢4 407 600
NET INCREASE (DECREASE) IN CASH AND POOLED CASH CASH AND POOLED CASH , FISCAL YEAR BEGINNING	\$(1,115,899) \$8,674,986	\$1,487,688 \$7,187,298
CASH AND POOLED CASH, FISCAL YEAR END	\$7,559,087	\$8,674,986
RECONCILIATION OF NET OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		
Net Operating Income	\$2,490,244	\$2,357,777
Adjustments to Reconcile Net Operating (Loss) to Net Cash Provided (Used) by Operating	427.3372	ψ2/00.7
Activities:		
Depreciation	114,546	96,723
Compensated Absences	(2,847)	(4,113)
Net Changes in Assets and Liabilities Related to Operating Activities:		
(Increase) Decrease in Operating Receivables	0	8,486
(Increase) Decrease in Inventories	26,666	54,633
Increase (Decrease) in Accounts Payable  NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	(344,722) <b>\$2,283,887</b>	827,257 <b>\$3,340,763</b>
INET CASH FROVIDED (USED) BY OPERATING ACTIVITIES	\$ <b>Z,</b> Z03,00 <i>l</i>	\$3,34U,/03

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NOTE 1 The underlying balances are audited in the statewide financial audit.

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NOTE 3 Operating and Travel expenses include costs for packaging materials, transportation charges, office supplies and equipment, maintenance, travel, worker's compensation insurance, legal services, liability and property insurance, and other operating expenses.

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